Country Garden Holdings Company Limited (“Country Garden” or the “Company”) together with its subsidiaries, (collectively, the “Group”) (stock code: 2007) is one of China’s leading integrated property developers and a constituent stock of Hang Seng Index. The Group became a constituent stock of Hang Seng Composite Index and Hang Seng Mainland 100 on 10 September 2007, Hang Seng China 50 Index on 5 March 2018 and Hang Seng Hong Kong Connect Property Services and Management Index on 12 May 2023.

**Contracted Sales**

For the first 6 months of 2023, the Group, together with its joint ventures and associates, achieved contracted sales and contracted sales GFA attributable to owners of the Company amounted to RMB 128.76 billion and 16.45 million square meters (“sqm”), respectively.

**Geographical breakdown of contracted sales for the first 6 months of 2023 (By Attributable Value)**

- **Guangdong**, 21%
- **Jiangsu**, 11%
- **Henan**, 10%
- **Zhejiang**, 6%
- **Hunan**, 4%
- **Hubei**, 4%
- **Shandong**, 6%
- **Hainan**, 5%
- **Shaanxi**, 5%
- **Others***, 25%

*Note: Others* including Anhui, Shanxi, Jiangxi, Liaoning, Sichuan, Guangxi, Guizhou, Fujian, Beijing, Gansu, Xinjiang, Inner Mongolia, Yunnan, Chongqing, Malaysia, Shanghai, Qinghai, Tianjin, Thailand, the United States, Hong Kong, Australia, Jilin, Indonesia, Heilongjiang, Ningxia, India, UK, Tibet, New Zealand.

**Product type breakdown of contracted sales for the first 6 months of 2023 (By Attributable Value)**

- **High-rise residential**, 87%
- **Low-rise residential**, 3%
- **Parking spaces & commercial**, 10%

**City type breakdown of onshore contracted sales for the first 6 months of 2023 (By Attributable Value)**

- **Located in tier 1 cities, targeting tier 1 cities**, 3%
- **Located in tier 3&4 cities, targeting tier 2 cities, 25%**
- **Located in tier 2 cities, targeting tier 2 cities, 63%**
- **Located in tier 3&4 cities, targeting tier 1 cities, 4%**

- **Located in tier 3&4 cities, targeting tier 3&4 cities, 2%**

Note: **Cities with sales started by the end of 2022, 100%**
**Contracted Sales Cont’d**

Top ten cities where the Group, together with its joint ventures and associates, achieved the highest attributable contracted sales for the first 6 months of 2023 were as follows; the aggregated contracted sales in these 10 cities attributable to the Company was approximately RMB27.53 billion, accounting for approximately 21.4% of the total attributable contracted sales.

<table>
<thead>
<tr>
<th>Cities (By Location)</th>
<th>Attributable Contracted Sales (RMB Billion)</th>
<th>Attributable Contracted Sales GFA(’000 sqm)</th>
<th>Attributable Contracted Sales ASP (RMB per sqm)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jiangsu-Suzhou</td>
<td>4.1</td>
<td>245</td>
<td>16,606</td>
</tr>
<tr>
<td>Shannxi-Xi’an</td>
<td>3.7</td>
<td>176</td>
<td>20,990</td>
</tr>
<tr>
<td>Guangdong-Foshan</td>
<td>3.3</td>
<td>263</td>
<td>12,395</td>
</tr>
<tr>
<td>Henan-Zhengzhou</td>
<td>3.2</td>
<td>310</td>
<td>10,318</td>
</tr>
<tr>
<td>Guangdong-Huizhou</td>
<td>3.1</td>
<td>361</td>
<td>8,633</td>
</tr>
<tr>
<td>Guangdong-Shaoguan</td>
<td>2.7</td>
<td>412</td>
<td>6,491</td>
</tr>
<tr>
<td>Henan-Luoyang</td>
<td>2.2</td>
<td>284</td>
<td>7,633</td>
</tr>
<tr>
<td>Guangdong-Dongguan</td>
<td>2.0</td>
<td>81</td>
<td>25,035</td>
</tr>
<tr>
<td>Zhejiang-Jinhua</td>
<td>1.7</td>
<td>69</td>
<td>24,765</td>
</tr>
<tr>
<td>Guangdong-Guangzhou</td>
<td>1.6</td>
<td>90</td>
<td>17,681</td>
</tr>
</tbody>
</table>
New Land Acquisitions in China

For the first 6 months in 2023, the Group acquired land in China which its estimated attributable GFA to the owners of the Company was approximately 643,500 sqm, and the total attributable land premium was approximately RMB6.93 billion. The average attributable land price was approximately RMB 10,766 per sqm. The breakdown of the estimated attributable GFA or value to the owners of the Company was as follows:

Provinces breakdown of newly acquired lands for the first 6 months of 2023 (By Attributable GFA)

- Guangdong, 61%
- Zhejiang, 20%
- Shanxi, 17%
- Jiangsu, 2%

City type breakdown of newly acquired lands for the first 6 months of 2023 (By Attributable Value)

- Located in tier 2 cities, targeting tier 1 cities, 21%
- Located in tier 2 cities, targeting tier 2 cities, 79%

Tier cities breakdown of newly acquired lands for the first 6 months of 2023 (By Attributable GFA)

- Located in tier 2 cities, targeting tier 1 cities, 21%
- Located in tier 2 cities, targeting tier 2 cities, 78%

Tier cities breakdown of newly acquired lands for the first 6 months of 2023 (By Attributable Value)

- Located in tier 1 cities, targeting tier 1 cities, 22%
- Located in tier 2 cities, targeting tier 2 cities, 78%
No New Land Acquisitions in June